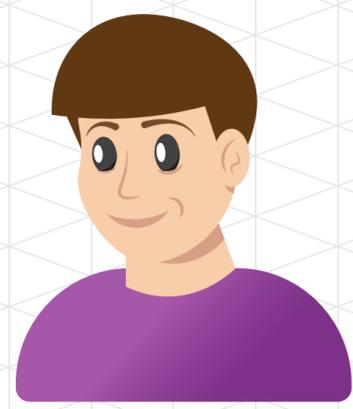


A Day in the life of a...

# Senior Account Manager in Sales



Meet **Jack Albrecht** our Senior Account Manager in our Sales team.

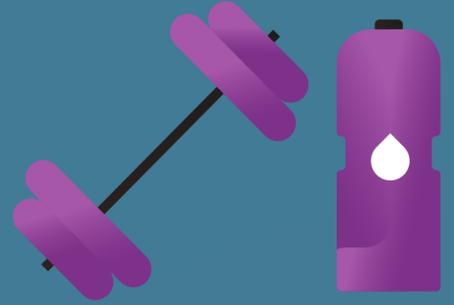


**7:00 AM**

Wake up and get up!

**7:30 AM**

45 minutes in the gym to clear my head, and prep for the day.



**8:30 AM**

Check for any urgent emails before heading to the office for the day.



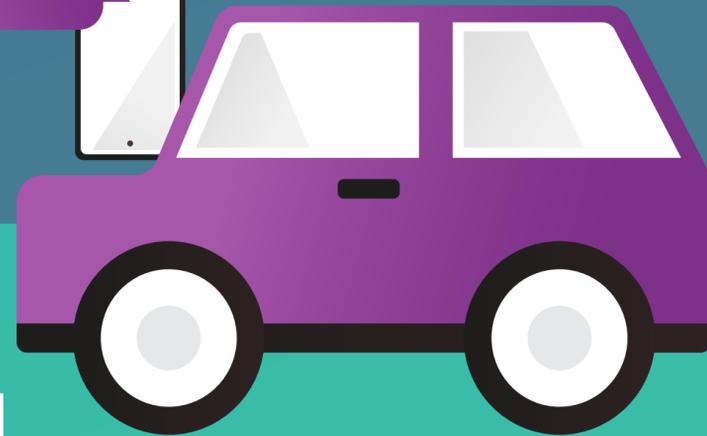
**9:15 AM**

Review my calendar to remind myself of the day. Look over preparation notes and additional customer meeting notes for customer calls.



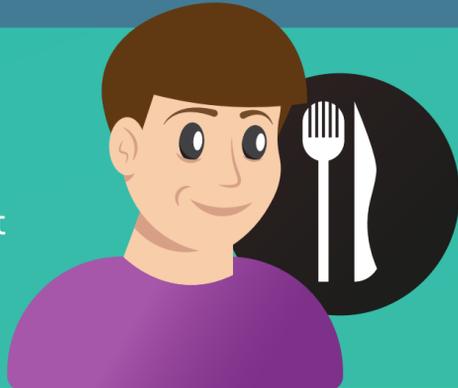
**10:00 AM**

Jump on my first customer call of the day to catch up on our existing project and outline outcomes on the next phases.



**12:00 PM**

Customer lunch meeting to review outcomes of the last presentation and plan moving forward.

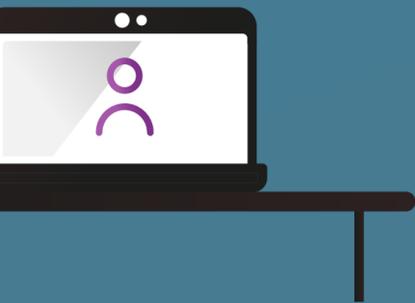


**1:30 PM**

Call on the move with Customer Satisfaction and Presales to discuss customer project.

**2:00 PM**

Arrive back at the office and attend the next meeting with my Internal Account Manager via Teams!



**4:00 PM**

Urgent customer call, time to jump on a teams call and provide them with More Good Days.



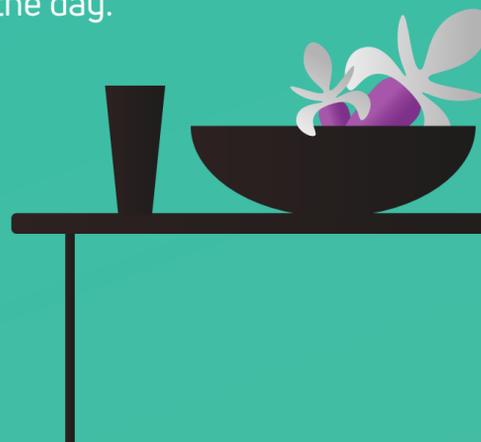
**5:30 PM**

Final check of my emails before heading home and preparing to work from home tomorrow.



**6:30 PM**

Sit down for the day, eat dinner, and catch up with my family for the day.



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**6:00 PM**

Check through my calendar after a quick customer call about our latest technology implementation and log off until tomorrow.

